

## Multi-Tiered Cost and Sell Pricing

Components Engine Multi-Tiered Cost and Sell Pricing

### Overview

lish Italiano Português Español Deutsch Search home products support purchase contacts login Functions Spares catalogue With this version Components Engine offers new powerful functions for the realization of your spare parts catalogue : Creation of Multilanguage catalogues Creation of Multimarkets catalogues (definition of macro areas, which filter the products and information about the spare parts) Setup of the structure of the parts list of spare parts (every single field can be filtered by language, market, and group) Management of the family tree of the products (defining folders and products) Management

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/Funzionalità/LN/2/wx/Funzionalità.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/Funzionalità/LN/2/wx/Funzionalità.html)

### About us

Português Español Deutsch Search home products support purchase contacts login ProgetPlus and Components Engine: a perfect pair Components Engine was created by ProgetPlus S.r.l, one of Italy's most up and coming software houses. ProgetPlus provides Multichannel Commerce Solutions that simplify the sale of complex products and services over the Internet and through traditional sales channels Today, ProgetPlus is a recognized leader in Multichannel commerce solutions, including electronic catalog and guided Selling, product and service configuration, advanced Pricing, quotation and proposal generation, order management and manufacturing data generation. What Makes Us Unique Easy-to-use configuration modeling tools enable business users to be more responsive to hanging market dynamics Best-in-class product

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/chi\\_siamo/LN/2/wx/chi\\_siamo.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/chi_siamo/LN/2/wx/chi_siamo.html)

### After sales service

ter sales sector a driving one for your company. Training course Our personnel will be more than willing to supply you with all the basic information on the product and the operating environment and will train your technicians by means of the use of Multimedia tools, thus ensuring that the training of your operators in the use of the tool is quicker and more focused. Thanks to a personalized analysis of your company situation, we will also help you to understand how to best exploit the potential of Components Engine with the aim of minimizing the management Costs of the after sales department. Qualified personnel will be made available to you during your search for the best solutions for an adequate customer service system regarding the consultation of your new spare parts catalogue. During each and eve ! Language Français English Italiano Português Español Deutsch Search home products support purchase contacts login After sales service Our after sales service has two main aims: to guide your personnel towards an effective use of Components Engine and to supply you with all the information you may need to maximize your investment. Our objective is to make the after sales sector a driving one for your company. Training course Our personnel will be more than willing to supply you with all the ba

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/servizi\\_post\\_sales/LN/2/wx/servizi\\_post\\_sales.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/servizi_post_sales/LN/2/wx/servizi_post_sales.html)

### Value Partner

gues online technical publication interactive catalogues on cd-rom interactive catalogues on the web The "Value Partner " network mainly includes the following professions: technical plans centers of technical planning business advisers suppliers of Multimedia services to enterprises The above-mentioned professions can become "Value Partner " if they fulfill the following requirements: Have an updated licence of Components Engine Have attended a course on the Components Engine platform in the la ... English Italiano Português Español Deutsch Search home products support purchase contacts login "Value Partner" network The " Value Partner " network encloses all those professional profiles with high competence in the area of technical documentation and in the management of the spare parts . The "Value Partner " network main mission is to be an outside partner for the management of technical documentation and of the spare parts. It is addressed both to companies and to final customers who cannot

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/value\\_partner/LN/2/wx/value\\_partner.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/value_partner/LN/2/wx/value_partner.html)

### Target customers

the various sights of the created documentation and being able to publish the information on paper, cd-rom, or directly on the web. This means immediate and enormous benefits for you: No mistakes in the management of orders and consequently further Cost reduction. Optimisation of the management of human resources and great quality of the post-sale services. Better cooperation between programming and post-sale departments Reduction of updating time of the catalogues. Profit increase deriving ... all plans that : want to have a complete instrument through which they can manage the information on spare parts catalogues for their customers. increase their productivity thanks to a single data source. The objective: to be equipped with a powerful and flexible instrument in order to rationalize the creation of the documentation about the spare parts. to use the various sights of the created documentation and being able to publish the information on paper, cd-rom, or directly on the web. This m ... to companies that : Consider spare parts components as one of the key factors to take advantage of for the increase of their business, above all in order to offer a good service to the customer. aim at increasing their competitiveness in a world where Selling is not enough any more, but it is necessary to provide an adequate after-sale service. The potential of Components Engine addresses to technical plans that : want to have a complete instrument through which they can manage the information on

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/client\\_target/LN/2/wx/client\\_target.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/client_target/LN/2/wx/client_target.html)

## Advantages

sh Italiano Português Español Deutsch Search home products support purchase contacts login Advantages Components Engine makes Selling spare parts simple and profitable: Primary Benefits Reduces wrong part returns to cut transportation and processing Costs, eliminate write-offs and improve customer satisfaction; Encourages the use of lower Cost self-service channels by providing detailed content, easy navigation and advanced search capabilities; Reduces catalog creation, maintenance and publishing ... Advantages Home Go ! Language Français English Italiano Português Español Deutsch Search home products support purchase contacts login Advantages Components Engine makes Selling spare parts simple and profitable: Primary Benefits Reduces wrong part returns to cut transportation and processing Costs, eliminate write-offs and improve customer satisfaction; Encourages the use of lower Cost self-service channels by providing detailed content, easy navigation and advanced search capabilities; Redu ... Advantages Home Go ! Language Français English Italiano Português Español Deutsch Search home products support purchase contacts login Advantages Components Engine makes Selling spare parts simple and profitable: Primary Benefits Reduces wrong part returns to cut transportation and processing Costs, eliminate write-offs and improve customer satisfaction; Encourages the use of lower Cost self-service channels by providing detailed content, easy navigation and advanced search capabilities; Redu ... ges the use of lower Cost self-service channels by providing detailed content, easy navigation and advanced search capabilities; Reduces catalog creation, maintenance and publishing Costs; Increase spare part revenues and margins by quickly adapting Pricing to changing market conditions; Improves data quality by establishing a single repository of all spare parts information. Key Features Navigate through exploded product views; Advanced search functions; Link parts to all types of documentation

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/vantaggi/LN/2/wx/vantaggi.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/vantaggi/LN/2/wx/vantaggi.html)

## Manufacturing of other products : Fields of employment details

ons/privileges can be created for different users, e.g. the product database only may be modified (descriptions, codes, etc.), or users may be allowed to modify drawings but not to create new ones, etc... • The index of products can be managed with a Multi-level tree hierarchy. Printing the catalog • To enable enclosing the spare parts catalog of the sold machine together with the paper documentation, Components Engine allows to print the entire catalog using the company layout, complete with log ... er has different privileges, e.g.: • Every customer may view only the drawings and documents pertaining to the machine (s)he has purchased. • After-sale personnel may view all documents and drawings of all machines. • Spare part prices or additional Costs such as shipment, taxes or other expenses are clearly identified in the order cart, and they can be managed by the creator of the catalog who can customize them according to the quantity of products ordered, to the amount of the order, to the c ... spañol Deutsch Search home products support purchase contacts login Manufacturing of other products Spare parts for other types of machinery Field Today, leaders in the industrial plant sector have to confront several problems: increased customer demands and expectations, emerging technologies and ever keener competition . Success depends on the ability to create value innovatively and to distribute the resulting benefits. Components Engine is able to provide the tools to develop innovative solu

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/casi\\_di\\_studio\\_dettaglio/LN/2/IDDC/841277332/IDDCODE/CASISTUDIO060/IDDP/0/IDQ/D-690604/IDDORD/D-171888/MARC/casi\\_di\\_studio\\_impanti\\_industriali/wx/casi\\_di\\_studio\\_dettaglio.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/casi_di_studio_dettaglio/LN/2/IDDC/841277332/IDDCODE/CASISTUDIO060/IDDP/0/IDQ/D-690604/IDDORD/D-171888/MARC/casi_di_studio_impanti_industriali/wx/casi_di_studio_dettaglio.html)

## Online spare parts Online spare parts : Inherent Terms & Words

entation for a single piece of equipment. Whether it is viewing the Repair or manual instruction, with single click access down to the smallest individual part or assembly needed to complete the work, or identifying a broken or replacement component and linking to the assembly procedure on how to fit it. With Components Engine, the selected parts are instantly added to an online shopping cart. Pricing and discounts can be automatically retrieved from any ERP system. Additional promotions may be ... ividual part or assembly needed to complete the work, or identifying a broken or replacement component and linking to the assembly procedure on how to fit it. With Components Engine, the selected parts are instantly added to an online shopping cart. Pricing and discounts can be automatically retrieved from any ERP system. Additional promotions may be applied and on-demand inventory availability can be checked. Support for B2C and B2B ordering processes including customer identification, ship-to/

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/termini\\_vocaboli\\_dettaglio/LN/2/IDGLOCODE/Online-spare-parts/wx/Online-spare-parts.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/termini_vocaboli_dettaglio/LN/2/IDGLOCODE/Online-spare-parts/wx/Online-spare-parts.html)

## Profile administration

aria Burkina Faso Burundi Cambodia Cameroon Canada Canary Islands Cape Verde Cayman Islands Central African Rep Chad Chile China, Peoples Rep of Christmas Island Christmas Island Pac Colombia Comoros Congo, Dem Rep of Congo, People's Rep Cook Islands Costa Rica Croatia Cuba Curacao Cyprus Czech Republic Denmark Djibouti Dominica Dominican Republic East Timor Ecuador Egypt El Salvador Equatorial Guinea Eritrea Estonia Ethiopia Falkland Islands Fiji Finland France Gabon Gambia Georgia Germany Ghana ... ais English Italiano Português Español Deutsch Search home products support purchase contacts login Profile administration On the Components Engine website you can find information, documents, programs, etc, which only the authorized users could see and use. If you are interested to visit more pages of the site, please register your name. In a few minutes you will receive an email of authorization of your user profile and you will be able to enter to your reserved areas. Name : \* Surname : \*

[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/amministrazioneprofilo/LN/2/wx/amministrazioneprofilo.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/amministrazioneprofilo/LN/2/wx/amministrazioneprofilo.html)

ñol Deutsch Search home products support purchase contacts login Illustrated part catalogues Illustrated part catalogues Search in the web site Illustrated part catalogues! Illustrated part catalogues Components Engine allows equipment manufacturers and assemblers to rapidly create very comprehensive and very easy to use electronic and interactive manuals that compliment their equipment. Components Engine provides an electronic and interactive documentation solution. It uses the latest technolog  
[http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID\\_COUNT/termini\\_vocaboli\\_dettaglio/LN/2/IDGLOCODE/illustrated-part-catalogues/wx/illustrated-part-catalogues.html](http://www.componentsengine.com/site/page.wplus/Electronic-parts-catalog/English/ID_COUNT/termini_vocaboli_dettaglio/LN/2/IDGLOCODE/illustrated-part-catalogues/wx/illustrated-part-catalogues.html)

Copyright 2006 Components Engine : <http://www.componentsengine.com/>